

INVITATION FOR EXPRESSION OF INTEREST (EoI)

Date: 22.08.2018

Gujarat Urja Vikas Nigam Limited (GUVNL) invites EoI for development of Solar Projects for 1000 MW Power in Solar Park to be developed by GPCL at Dholera Special Investment Region (SIR), Gujarat.

Government of Gujarat has planned to develop first of its kind Solar Park near Dholera SIR, Village: Mahadevpura / Bhangadh, Taluka: Dhandhuka, Dist Ahmedabad, under Guidelines of development of Solar Park issued by MNRE, Gol. This Solar Park would be located in between High Tide and Low Tide Line area of Gulf of Khambhat.

GUVNL intends to procure 1000 MW power from the said Solar Park and hereby invites opinions / suggestions on various techno/economic aspects of the Solar park from Eligible Solar Power Project Developers / Entities, through this Expression of Interest latest by 15.10.2018

GPCL shall be the Nodal Agency for development of Solar Park.

1. General Terms & Conditions:

The interested entities submitting the EoI shall be required to fulfill the following terms and conditions:-

- (1) Interested entity or its Parent / Ultimate Parent shall have experience of installing at least one Solar Project of more than 25 MW.
- (2) The Net-Worth of the Entity or its Parent / Ultimate Parent as on date of financial year ending i.e. 31.03.2018 or 31.03.2017 or 31.12.2017 as the case may be, shall not be less than INR 1.07 Crores per MW (of the capacity quoted).
- (3) The final selection of developers for the projects will be done through Competitive Bidding followed by reverse e-auction. The bid documents of Competitive Bidding process will be prepared after consulting the Entities participating in this EoI and in the EoI Meeting.
- (4) The date, time and venue of the EoI meeting will be communicated after evaluation of the EoI Documents. Entities willing to participate in this EoI shall have to mandatorily attend the EoI Meeting. Only the entities who attend the EoI Meeting will be eligible for participating in the tender subsequently.
- (5) At the time of EoI meeting, the Entities shall make a presentation for the project.
- (6) The EoI documents will be evaluated by a duly appointed Technical

Committee and the Technical Committee will evaluate and shortlist the entities eligible for participation in the tender based on the EoI documents and the proceedings of the EoI Meeting. The decision of Technical Committee shall be final and binding to all.

- (7) GUVNL reserves the right to reject the EoI received from any or all Entity(s) at any stage without assigning any reason thereof.
- (8) The interested Entities shall submit their EoI proposal (in a sealed cover) super-scribing "EoI for development of Solar Projects in proposed Dholera Solar Park of 1000 MW" on or before 17.00 Hrs on 15.10.2018 in the prescribed format to GUVNL at the following address.

General Manager (IPP)
Gujarat Urja Vikas Nigam Ltd
Sardar Patel Vidyut Bhawan
Race Course, Vadodara - 390007
Gujarat, India

- (9) Following information / documents / reports placed herewith as Annexure 1 to 8, shall be taken into consideration by the Entities at the time of submission of EoI.

- (i) Sample Soil Investigation Report (Annexure – 1)
- (ii) HTL-LTL Demarcation Report (Annexure – 2)
- (iii) Final CRZ Map (Annexure – 3)
- (iv) Flood Impact Study (Annexure – 4)
- (v) EIA report (Annexure – 5)
- (vi) GCZMA Application (Annexure – 6)
- (vii) DPR of development of Dholera Solar Park (Annexure – 7)
- (viii) Brief presentation prepared by GPCL – (Annexure 8)

- (10) The EoI shall not be considered if it is received after the due date.

- (11) Details of Contact person for technical clarifications / queries.

- a) Chief Project Officer,
Gujarat Power Company Ltd
(M) +91 9978407405 (e) gpclprojects@gmail.com
- b) General Manager (IPP)
Gujarat Urja Vikas Nigam Ltd
(O) +91265 – 2340289 (e) gmipp.guvnl@gebmail.com
- c) I/c Dy. Chief Accounts Officer
Gujarat Urja Vikas Nigam Ltd
(M) +91 9979536445 (e) aocom.guvnl@gebmail.com

Format for Submission of Eol

To,
Ms Sailaja Vachhrajani
General Manager (IPP)
Gujarat Urja Vikas Nigam Ltd
Sardar Patel Vidyut Bhawan
Race Course, Vadodara - 390007
Gujarat, India

Sub: Expression of Interest for Development of Solar Power Project in the Solar Park to be developed in Dholera Special Investment Region (“Project”)

Dear Sir,

With reference to your notice inviting submission of Expression of Interest dated _____ (“**Notice for Eol**”), [we ____ (“**Company**”) / we (on behalf of the consortium comprising [*names of parties in consortium*] (“**Consortium**”))^{**}] hereby submit this Expression of Interest and attach herewith the requested information in Appendix I, [and, in addition, we have provided further information in Appendix II which we believe would be relevant for this Project^{!!}] for the captioned Project (“**Eol**”). We submit this application under and in accordance with the terms of the Notice for Eol. [We have been duly authorized by the members of the Consortium to submit this Eol on behalf of the Consortium and to correspond with, and receive communication from, GUVNL.^{##}]

[We/ We (on behalf of the Consortium)^{**}]

1. acknowledge that Gujarat Urja Vikas Nigam Ltd (GUVNL) will be relying on the documents and information provided in this Eol and confirm that the documents and information provided with this Eol are true and accurate;
2. shall make available to GUVNL any additional information it may consider necessary or require to supplement this Eol;
3. acknowledge that GUVNL may cancel the process at any time without assigning any reason and that GUVNL is not obliged to invite any applicant to bid for the Project;
4. declare that [we/ any member of the Consortium^{**}], directly or through any of the group companies, have not submitted another expression of interest in response to the Notice for Eol, nor are we a member of any other consortium that has submitted an expression of interest in response to the Notice for Eol;

5. hereby irrevocably waive, to the extent permitted by applicable law, any right or remedy which we may have at any stage at law or howsoever otherwise arising, to challenge or question any decision taken by GUVNL in connection with the bidding process, including the entities to be invited to participate in the bidding process for the Project;
6. agree with the terms stated in the EoI document dated ____; and have perused various documents / information uploaded on the website of GUVNL as part EoI Document .
7. acknowledge that this letter is not our offer in relation to the Project.

All the members of the Consortium are bound by the terms of this EoI.

Yours faithfully,

[Signature, Name and Designation of the Authorized Signatory]

[!]: This is optional. Please delete if no further information (like literature about the applicant entity or members of the consortium) is being provided.]

[##: Please remove this if not applying as a Consortium.]

[*]: Please delete the words that are not applicable.]

Appendix- I

EoI Proposal

| Sr No. | Particulars | Response |
|----------|---|--|
| 1 | General Details of Entity: | |
| 1.1 | Name of Company | |
| 1.2 | Name of Authorized Officer | |
| 1.3 | Designation | |
| 1.4 | E-mail ID | |
| 1.5 | Mobile No : | |
| 1.6 | Address of Company : | |
| 2 | Details regarding Eligibility of Entity: | |
| 2.1 | Core Business Activity of the Company in Solar Power Sector | Developer / EPC contractor / O& M Contractor / Consultant / Structural Designer / Project Designer / any other |
| 2.2 | Net worth of the Company / Consortium in the last three Financial Years (Rs Crs) | FY 2017-18 - FY 2016-17 - FY 2015-16 - |
| 2.3 | Total Capacity of Solar Projects installed in above Role(s) (In MW), Current Status of project, Capital Cost (in Rs Crs) | |
| 2.4 | If you are developer, capacity up to which you are interested to participate? | 80/160/250/500/1000 MW |
| 3 | Project Assessment by Entity: | |
| 3.1 | What is your opinion regarding site, based on your analysis of site studies? | (Not more than 100 Words) |
| 3.2 | What special / additional things would be required to be done for following components/parks, if site is suitable for Solar project. a) For solar panels b) For Structure c) For Invertors d) For Junction boxes e) For DC cables f) For A/C cables | (Not more than 100 Words) |

| | | |
|------|---|--|
| | g) For Step up Transformers h) For Foundation of Panels i) For foundation of Invertors / Structures | |
| 3.3 | What type of foundation for panels do you propose at site? (general sketch without dimension may be shared) | (Not more than 100 Words) |
| 3.4 | What type of foundation for Invertors/Transformers proposed at Site? (general sketch without dimension may be shared) | (Not more than 100 Words) |
| 3.5 | What is your cost estimates (Rs. per MW) towards foundation or How much %age of cost increase do you expect towards Foundation as compared to Normal site conditions. | <ul style="list-style-type: none"> • Foundation Cost (a) Rs __Crs / MW for normal conditions (b) Rs __Crs / MW for this site • %age of cost increase - __% (i.e b/a*100) |
| 3.6 | What is your cost estimates (Rs. per MW) towards structures or How much %age of cost increase do you expect towards structures as compared to Normal site conditions. | <ul style="list-style-type: none"> • Structure Cost (a) Rs __Crs / MW for normal conditions (b) Rs __Crs / MW for this site • %age of cost increase - __% (i.e b/a*100) |
| 3.7 | Is there any probability of increase in cost towards Balance of Plant? | |
| 3.8 | If yes, how much overall % of Balance of Plant cost is expected to increase, after covering all Site related Risk & Risk related to O & M period? | <ul style="list-style-type: none"> • Overall Balance of Plant Cost (a) Rs __Crs / MW for normal conditions (b) Rs __Crs / MW for this site • %age of cost increase - __% (i.e b/a*100) |
| 3.9 | What would be the probable impact on 25 years levelized tariff (in terms of %age) | |
| 3.10 | Do you suggest any further site specific study / Investigation for | |

| | | |
|------|--|--|
| | further clarity on site? | |
| 3.11 | Do you envisage any reduction in life of project due to peculiarity of site? If so what is expected life for which PPA should be signed? | |

Instructions:

1. Copies of the audited financial statements (Balance Sheet, Profit & Loss Statement etc.) to support the information relating to the net-worth of the Applicant/each member of the Consortium should be attached.
2. Net Worth shall be as per Companies Act 2013 and a certificate of practicing chartered accountant certifying the network as per Companies Act s shall be attached.
3. In case the amounts required to be specified above are not in Indian Rupees, please convert other currencies into Indian Rupees using the most recent exchange rate available and specify such exchange rate in the certificate of net-worth.

Appendix-II

[Note: This appendix may be used if the applicant or Consortium would like to provide any additional information it considers relevant to the Project. It is not essential to provide additional information.]